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David Boddy is a Research Fellow at the Adam Smith Business School, University of Glasgow. Management: An

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Strathclyde Business School.

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Boddy D. (2010) Management: An Introduction, 5 th edition, Harlow: Financial Times Prentice Hall Quinn, R.E., Faerman, S.R., Thompson, M.P. and McGrath, M.R. (2003) Becoming a Master Manager: A Competency Framework, 3 rd ed., Hoboken: John Wiley & Sons

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About the author (2010) David Boddy is a Research Fellow at the School of Business & Management, University of Glasgow. He is author of two other books published by Pearson Education: Managing Information Systems (2009)

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and Managing Projects (2002).

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This has strong implication for the management epistemology and ontology, which I will explore further next week after presenting a number of theoretical models of management.

References. Boddy D. (2010) Management: An Introduction, 5 th edition, Harlow: Financial Times Prentice Hall

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This brand new textbook covers all of the core topics found on Introduction to Management modules, and the author's clear, accessible writing style guides students through the world of management. The book also goes a step further to encourage students to develop a critical mindset and think about academic debates around the subject. Innovative Skillsets linked to each substantive chapter integrate practical

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skills with the topics. Skills such as time management, critical analysis, referencing, personal development planning and reviewing literature are included. Clear, step-by-step guidance helps students develop each skill, understand why it is important, and see how the topic is relevant to practical applications in the real world of business. A truly international range of case studies broadens students' horizons and encourages them to look beyond the standard examples from the UK and America. Emerging markets are becoming ever more important in the rapidly changing business environment, a fact reflected by the inclusion of case studies from the Middle East, Latin America and Africa. Key features  
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consider the academic debates behind the theories. A range of online resources to give students more insight into management. Detailed podcast interviews with practitioners expand upon the features in the textbook, and a library of video links offers a variety of contemporary and stimulating material to engage students.

Psychopaths are little understood outside of the criminal image. However, as the recent global financial crisis highlighted, the behavior of a small group of managers can potentially bring down the entire western system of business. This book investigates who they are, why they do what they do and what the consequences of their presence are.

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Destructive Leadership and Management Hypocrisy: Advances in Theory and Practice explores detailed insights into destructive leadership, providing a deeper understanding of the implications of destructive leadership and valuable warnings and lessons to apply to your own career or organization.

Negotiation is an essential skill for all those operating commercially on behalf of their organisations. The ability to negotiate quotations, tenders, proposals, internal and external stakeholders, licensing agreements and so on, could form a critical part of any employee's role, be it on the buy or supply side. The Negotiation Handbook is a useful guide for all those wanting to understand how to apply tools and

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techniques to the negotiation process. This handbook has been subdivided into seven key sections, each representing a key phase in the negotiation process. The models and concepts are presented so that both a pictorial and explanatory commentary is available to the reader. This practical handbook supports all those working in a commercial capacity, so that they may apply commonly used tools and techniques and gain maximum benefit on behalf of their employers.

This book presents selected theoretical and empirical papers from the 23rd Eurasia Business and Economics Society (EBES) Conference, held in Madrid, Spain. Covering diverse areas of business and management in various geographic

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regions, it focuses on current topics, like entrepreneurship, the suitability of classical motivation theories, assessment of socio-economic efficiency, and workplace bullying. It also includes related studies that analyze management and marketing aspects such as progressive services from the service provider perspective, supply chain governance mechanisms, and social media and magazines.

“Strategic International Management” takes a global perspective and covers the major aspects of international business strategies, the coordination of international companies and the particularities of international value chain activities and management functions. The book provides a thorough understanding of how Production & Sourcing,

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Research & Development, Marketing, Human Resource Management and Controlling have to be designed in an international company and what models are available to understand those activities in an international context. The book offers 20 lessons that provide a comprehensive overview of all key issues. Each lesson is accompanied by a case study from an international company to facilitate the understanding of all important factors involved in strategic international management. In this second edition, all chapters have been updated, all case studies revised and recent data were integrated. The concept, though, remained unchanged.

What competences are required to manage organizational change effectively in the 1990s? What demands do

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complexity and pace make on the change agent? How can the relevant management expertise be developed? These are the central questions addressed in this book. The authors review recent commentary in the field, identify the limitations of advice derived from that commentary (from the point of view of the practitioner) and introduce a fresh perspective to guide the change agent.

Making Projects Critical is an edited collection contributed by a range of international scholars linking the area of project management with critical management perspectives. Challenging recent debates on inherent problems in project management, the text considers project management within a wider organizational and societal context.

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"This is a classic text that...is very comprehensive, well-structured and particularly well-designed from a learning perspective." Dr. Jean-Anne Stewart, Associate Professor, Henley Business School. "Management and Organisational Behaviour has provided an excellent source for students over many years...the author go out of their way to include additional research evidence/key frameworks and theories that are not covered in many of the other mainstream OB texts. This is a real benefit for those students who want to achieve beyond the basics." Dr. Nick Jackson, Senior Teaching Fellow, University of Leeds. "The book is well written and presented in a logical sequence that makes comprehension and understanding easier. The chapters

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consist of a series of small, succinct explanations and discussions around important concepts aided by extensive use of theory...The treatment of key concepts is expressed at a level students will find accessible.” Dr. Colin Combe, Senior Lecturer, Glasgow Caledonian University. Now in its 11th edition Laurie Mullins’s Management & Organisational Behaviour is the essential guide to OB for students today. Over half a million students have used this engaging and practically focused book as their introduction to the world of management and organisational behaviour, and it continues to evolve and improve to serve the needs of modern students. Using both theory and practical, real-world examples, the textbook considers how organisational performance can be improved through effective management



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of people. This unique approach to the subject enables students to relate Organisational Behaviour to Management in the broader social and cultural contexts. This fully updated new edition incorporates new content and a streamlined structure to deliver the best possible learning experience. Key features include: Expanded Personal Skills and Employability sections as well as 5 new end of chapter exercises and an end of book review to help you to develop your social and work-based skills in preparation for life after study. New and revised management and OB in action case studies help to place the theory of management and organisational behaviour in the context of everyday organisational practice. New and revised end of chapter case studies provide a deeper insight into a wide variety of organisations in the UK

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and around the world. New Academic Viewpoint features in each part links to relevant research for a deeper understanding of the topics discussed. Management and Organisational Behaviour will appeal to students at undergraduate level or on related professional courses, as well as to graduates and professionals aspiring to management positions. This bible of Organisational Behaviour is the perfect resource for students from all backgrounds – Management starts with Mullins!

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