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(Real Estate) Property Analyst Carol A. Jensen Cabrillo  
College, Aptos and City College of San Francisco  
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Essentials of Real Estate Economics - GBV

Real estate economics is about people and how their actions affect real estate use and values. A formal definition would be: Real estate economics is a study that uses economic principles, both macro and micro, to analyze the impact that national, regional, community, and neighborhood changes or trends have on

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real estate are assessed in these tests. However,



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because of the variety of state laws governing real estate, it is impossible to test every aspect of a state's real estate laws, rules, and regulations. At times, a concept may be referred to in a test by a term different from the one used in your state.

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This text emphasizes the factors that cause real estate value to change. The approach is direct and practical; it is intended for people that have little or no background in formal economics. In this 5th edition, all economic data is updated. The impact of the “wealth effect” of the late 1990’s and the recent income tax law changes is examined.

Real Estate Economics: A point-to-point handbook introduces the main tools and concepts of real estate

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(RE) economics. It covers areas such as the relation between RE and the macro-economy, RE finance, investment appraisal, taxation, demand and supply, development, market dynamics and price bubbles, and price estimation. It balances housing economics with commercial property economics, and pays particular attention to the issue of property dynamics and bubbles – something very topical in the aftermath of the US house-price collapse that precipitated the global crisis of 2008. This textbook takes an international approach and introduces the student to the necessary ‘toolbox’ of models required in order to properly understand the mechanics of real estate. It combines theory, technique, real-life cases, and

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- read and understand most RE papers published in peer-reviewed journals;
- make sense of the RE market (or markets); and
- contribute positively to the preparation of economic analyses of RE assets and markets soon after joining any company or other organization involved in RE investing, appraisal, management, policy, or research.

This book should be particularly useful to third-year students of economics who may take up RE or urban economics as an optional course, to postgraduate economics students who want to specialize in RE economics, to graduates in management, business administration, civil engineering, planning, and law

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who are interested in RE, as well as to RE practitioners and to students reading for RE-related professional qualifications.

Both comprehensive and up to date, this text provides an easy to understand overview of New Jersey real estate and contains all the necessary materials to teach a top notch licensing class. Highlights include: \* "Getting Started in Real Estate" Appendix in Chapter 1 provides practical information for a career in real

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estate. \* Complete reprint of the "New Jersey License Act and the state commission rules and regulations.

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real estate exam -prepare students for numerous career applications -stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Massachusetts is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' many years in real estate education.

Explaining how finances drive each decision in the real estate development process, this helpful industry guide recognizes the complexities and significant

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risks of each project and illustrates how to reconcile conflicting elements to ultimately achieve success. A 36-year real estate development veteran, author Charles Long shares the practical information and personal insights that he has gained over the course of his career, and weaves relevant real world examples into the text, helping to clarify the principles necessary to effectively manage a project in today's financial landscape. Ideal both for those starting out in real estate development and experienced professionals who want to learn the theory behind the practice, this book offers a different perspective on making the monetary decisions that are involved in property development projects.



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REAL ESTATE LAW FOR LEGAL PROFESSIONALS is an accessible, complete, and easy-to-understand introduction to the principles of real estate law. Using actual cases and examples — many drawn from the author's extensive experience as a real estate attorney and instructor — it covers all the concepts and issues that paralegals and real estate professionals should understand. Areas of coverage include: estates in land, concurrent ownership, landlord-tenant law, rights, duties, restrictions, transfers, real estate sales, lending, title searches, closings, deeds, mortgages, promissory notes, condos, coops, homeowner associations, and real

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estate development and investment. Each area is first introduced with a high-level overview that sets the stage for the deeper coverage that follows. Effective learning is promoted through chapter outlines, actual and hypothetical cases, definitions of key terms, review and critical thinking questions, and other pedagogical features.

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