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The Startup Owner's Manual: The Step-By-Step Guide for Building a Great Company with Steve Blank

The Startup Owner's Manual: The Step-by-Step Guide Building a Company Full Book Summary In English Steve Blank, Author, The Startup

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The National Science Foundation pays hundreds of startup teams each year to follow the process outlined in the book, and it's taught at Stanford, Berkeley, Columbia and more than 100 other leading universities worldwide. Why? The Startup Owner's Manual guides you, step-by-step, as you put the Customer Development process to work. This method was created by renowned Silicon Valley startup expert Steve Blank, co-creator with Eric Ries of the "Lean Startup" movement and tested and refined by ...

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Next step is to figure out which customer segment makes most sense to start with. I'm a numbers geek, so quantifying whatever

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Company possible helps me a lot. For this step, do these things for the ...

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