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You Can Sell by Shiv Khera - Goodreads

YOU CAN SELL addresses time-tested principles which make a successful sales professional. The word used is 'principles' and not 'tactics'. Because tactics are manipulative whereas principles are based on the foundation of integrity. Many times you hear people saying that to succeed you need to learn the 'trick to trade'. This is not true.

You Can Sell – Shivkhera

Good professionals learn the trade, and that's exactly what You Can Sell teaches. BECOME UNSTOPPABLE AND SELL YOUR WAY TO SUCCESS! Shiv Khera is an Indian motivational speaker, author of self-help...

You Can Sell - Shiv Khera - Google Books

Shiv Khera is the author of 16 books including the international bestseller “You Can Win”, which has sold over 2.76 million copies in 16 languages. His other books are creating new records. His clients include Lufthansa, IBM, HP, Citigroup, HSBC, Canon, Nestle, Mercedes Benz, Johnson & Johnson and many more.

You Can Sell: Results are Rewarded, Efforts Aren't | Shiv ...

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Shiv Khera Quotes (Author of You Can Win)

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Shiv Khera. 10. “So long as you have your eyes on the goal, you don’t see the obstacles.” Shiv Khera. 11. “It is easier to make money but much tougher to make a difference.” Shiv Khera. 12. “Have a vision. It is the ability to see the invisible. If you can see the invisible, you can achieve the impossible.” Shiv Khera. 13.

35 Inspirational Shiv Khera Quotes On Success ...

Subsequent books that Khera authored include: Living With Honor, Freedom Is Not Free, and You Can Sell (2010). When Freedom Is Not Free was published, Amrit Lal, a retired Indian civil servant , accused Khera of plagiarism, alleging that content from that book directly came from his own book India Enough Is Enough , published 8 years earlier. [6]

Shiv Khera - Wikipedia

You Can Sell (Marathi) Published January 1st 2014 by Bloomsbury Publishing India Private Limited. Paperback. Author (s): Shiv Khera. ISBN: 9384052396 (ISBN13: 9789384052393) Average rating: 2.00 (1 rating)

Editions of You Can Sell by Shiv Khera - Goodreads

You Can Sell ? 299.00 – ? 399 ... Shiv Khera “Winners don't do different things, they do things differently.” © ...

You Can Sell - Shiv Khera

It is often said that in order to succeed, one needs to learn the 'tricks of the trade'. However, this is not true. Good professionals learn the trade. This is what You Can Sell teaches you how to do - to gain thorough knowledge of the trade, better understanding of the task at hand and sell your way to success. This book explains how to: Gain success and avoid pitfalls Meet and exceed goals ...

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